

Our Team

David Alpern | Founding/Managing Partner
 Kenton Rosenberry | Founding Partner
 Navid Gharavi | Partner
 Andrew Paik | Partner
 Sandeep Dhuper | Chief Financial Officer
 Jeff Kropp | General Counsel & CAO
 Adam Feldman | Principal
 Pedro Santos | Principal
 William Sloss | Principal
 Jackson Najjar | Senior Associate
 Arun Sarma | Senior Associate
 Alexander Wartels | Senior Associate
 Ryan Haeri | Associate
 Ryan Mott | Associate

Operating Partners

Donna Cooper | Operating Partner
 Douglas Costa | Operating Partner
 Jenny Couch | Operating Partner
 Craig Lamp | Operating Partner & CTO
 Ivan Stamenov | Operating Partner
 Janet Widmann | Operating Partner
 Tricia Witty | Operating Partner
 Christopher Bahrke | Operating Partner
 Robert McElherne | Operating Partner
 Heidi Canono | Vice President, Technology
 Ted Marks | Vice President, Technology
 Amanda Mihaela | Vice President, Technology
 Kyle Brazeal | Director, Portfolio Data Analytics

Locations

Los Angeles Office:
 1901 Avenue of the Stars, Suite 600
 Los Angeles, California 90067

Chicago Office:
 15 East Oak Street, Suite 430
 Chicago, Illinois 60611

Stamford Office:
 One Landmark Square, 9th Floor
 Stamford, Connecticut 06901

Differentiated Partners in Healthcare Private Equity

Varsity Healthcare Partners builds leading healthcare companies, employing a differentiated partnership model. Our approach is predicated on a commitment to unconditional alignment and transparency with all stakeholders - founders, management teams, employees and investors.

VHP has been successful in developing and executing a tailored value creation plan, in partnership with the leadership of each company, that typically emphasizes an appropriate investment in infrastructure followed by an aggressive organic and acquisition growth strategy. VHP draws upon its extensive healthcare industry experience and relationships, as well as its hands-on partnership approach to effectively drive growth and maximize value. VHP is currently investing out of its \$700 million fourth fund.

Investment Criteria

- **Focus Area:** Healthcare providers and outsourced services, tools, technology utilized by providers, payers
- **Investment Stage:** Growth equity to buyout/recapitalization
- **Investment Size:** Equity investments of \$30 million to \$100 million (or larger with co-investment partners)
- **Investment Structure:** Primarily control investments (with some exceptions) with founder/shareholder rollover and conservative leverage

Current Investments

	<ul style="list-style-type: none"> • Leading provider of integrated orthopedic surgical care and ancillary patient treatment services • Invested in 2017
	<ul style="list-style-type: none"> • Leading provider of emergency medicine and emergency department management services to hospitals across the United States • Invested in 2018
	<ul style="list-style-type: none"> • Leading provider of medication-assisted treatment (“MAT”) and behavioral counseling services for individuals suffering from opioid use disorder • Invested in 2018
	<ul style="list-style-type: none"> • Ventra Health is a leading provider of tech-enabled business and revenue cycle solutions for physician practices, hospitals, health systems, and ambulatory surgery centers with deep expertise in anesthesia, emergency medicine, hospitalist medicine, and radiology • Invested in 2019
	<ul style="list-style-type: none"> • Leading provider of gastroenterology services and ancillary treatment services in Colorado and Wyoming • Invested in 2019
	<ul style="list-style-type: none"> • Largest independent provider of surgicalist services to hospitals in the United States. The company manages and staffs trauma, general emergency and specialty surgery programs. • Invested in 2020
	<ul style="list-style-type: none"> • Leading provider of comprehensive anesthesia services to hospitals and ASCs • Invested in 2020
	<ul style="list-style-type: none"> • Full spectrum dental services organization with 40+ locations throughout Colorado and Texas • Invested in 2020
	<ul style="list-style-type: none"> • Leading complex claims revenue cycle management provider focusing on Motor Vehicle Accidents, Workers’ Compensation, Veterans Affairs, out-of-state Medicaid, and denial management for hospitals and health systems • Invested in 2022
	<ul style="list-style-type: none"> • Premier consulting firm helping biopharmaceutical clients establish and manage commercial operations and make better sales and marketing decisions • Invested in 2023
	<ul style="list-style-type: none"> • Leading provider of cosmetic plastic surgery and non-invasive medical spa services • Invested in 2023
	<ul style="list-style-type: none"> • VetEvolve is a 30+ clinic veterinary platform operating within Virginia, Maryland, West Virginia, Pennsylvania and Tennessee. • Invested in 2023
Realized Investments	
	<ul style="list-style-type: none"> • The largest provider of general and surgical dermatology services in the country (grew from 38 locations to 78 in just 21 months) • Invested in 2014; Exited in 2016
	<ul style="list-style-type: none"> • The nation’s largest provider of vertically integrated ophthalmology services (grew from 5 locations to 53 in three years) • Invested in 2014; Exited in 2017
	<ul style="list-style-type: none"> • Largest vertically-integrated repair provider and reseller of refurbished ultrasound systems and ultrasound probes in the United States • Invested in 2018; Exited in 2022
	<ul style="list-style-type: none"> • Leading provider of home health services, including private duty nursing and skilled therapy to pediatric patients with complex medical conditions • Invested in 2019; Exited in 2024